AIR COMM

INTRODUCING: INTEGRATED SOLUTIONS

Why Integrated Solutions?

Since 1973, Air Comm has worked with companies around the world to develop and implement communication and security solutions that improve productivity and safety conditions in the workplace.

Air Comm has partnered with AT&T and Sandler Communications to provide an even more complete portfolio of solutions that will integrate seamlessly with your current communication technologies and transform your business operations. We call this our **Integrated Solutions** line.

With these partnerships, we will enhance your customer experience, improve operational efficiency, and create additional value and savings.

Air Comm's Integrated Solutions focus on 3 key areas:

Network Connectivity

Choosing the right network type is critical for efficient operations. From high-speed Fiber broadband to dedicated Ethernet Internet, Air Comm will find the best option for you.

Telephony

The cost of using legacy phone lines has tripled over the last few years and the writing on the wall is clear: businesses need to make the switch to VoIP and cloud-based telephone service.

Mobility

Corporate provided devices, wireless broadband, Internet of Things (IoT), and other business applications fall under this umbrella and keep your employees connected.

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NETWORK TYPE: A CRUCIAL BUSINESS DECISION

Choosing your network type is one of the most important decisions you will make for a business. Implementing the right network architecture can result in cost savings and much more efficient business operations. Air Comm has worked with large corporations across the globe to design networks that provide reliable, high-speed internet connectivity. We are vendor agnostic and can provide a variety of terrestrial and mobile options to fit your needs.

OVER 30 YEARS
OF NETWORK DESIGN EXPERIENCE

Network Types

- Dedicated Ethernet or Broadband
- Multiple Protocol Layer Switching (MPLS)
- Fiber Based High-Speed Broadband
- Cellular Based High-Speed Broadband
- Hybrid Network – Combination of some/all above
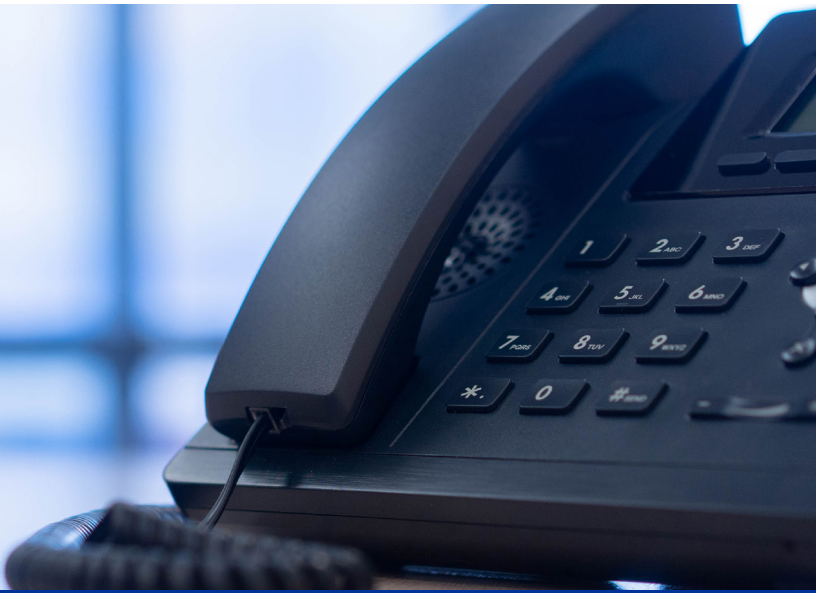
Weighing your options

- Product & pricing may vary depending on the carrier
- Broadband is the most cost-effective type, however, there is no guarantee on speed or performance since it is a "shared" network
- MPLS and Dedicated Ethernet offer the highest level of service available, but at a higher price point than Broadband
- Application, performance, and budget factor heavily into network design

Air Comm will help you choose the best network for your success.

IT'S TIME TO DROP YOUR LEGACY PHONE SERVICE

Many companies are still using legacy phone services that are outdated and will soon become obsolete. Repair costs for these legacy systems have skyrocketed as parts become more scarce and it is clear that businesses need to make the switch to cloud-based phone systems.

SWITCHING TO A CLOUD-BASED PHONE SYSTEM WILL SAVE YOU MONEY AND IMPROVE CUSTOMER EXPERIENCE

Why make the switch?

- Significant cost savings
- IP Networks for future services (Voice, Video, and Data)
- May need fewer phone lines
- Easily scalable
- Improved customer service
- Feature-rich with tracking, reporting, and more
- Access from anywhere - perfect for remote employees

EASILY MANAGE YOUR MOBILE WORKFORCE

Today's workforce is becoming increasingly mobile, so it's important to find ways to stay connected and keep operations running smoothly even when employees and equipment are not all in the same location.

So, how are companies keeping personnel connected?

CORPORATE & INDIVIDUAL PROVIDED DEVICES

Cell phones are doing a lot of work these days. With an increasingly mobile workforce, they have become a standard for communication. Businesses are often required to reimburse employees who use their personal cell phones for work-related operations. Companies can more easily manage this in one of two ways:

Corporate Provided Devices (CRU)
These devices are given to an employee while they work for a specific organization.

Individual Provided Devices (IRU)
These devices are purchased by the employee, however, most carriers offer employees discounts on these devices if they have other lines of Mobility Business with that carrier.

Air Comm represents all carriers and can help you choose the most effective device setup for your business.

AIR COMM ALSO PROVIDES:

Wireless Broadband

Mobile Device Management & Replacement

Mobile Security

We offer plans for organizations of all sizes.

THE INTERNET OF THINGS

A GAME-CHANGER FOR INDUSTRY OPERATIONS

The Internet of Things (IoT) is the network of physical objects that are embedded with sensors, software, and other technologies so they can connect and exchange data with other devices and systems over the internet. This technology can be applied to ordinary household items like kitchen appliances or vehicles and industrial equipment — almost anything!

MORE THAN **10 BILLION** IoT DEVICES ARE CONNECTED TODAY

IoT has become one of the most important technologies of the 21st century. Now that we can connect objects to the internet, communication is possible between people, processes, and things — providing insights into operations that make businesses run more efficiently and allow for growth and innovation.

The applications of IoT are virtually limitless. Air Comm will develop a solution for you.

A CONNECTED EXPERIENCE

The more data you have about your business operations, the better you are able to manage them.

IoT devices enable:

- Route & fleet management
- Food storage/temperature management
- Energy consumption optimization
- Equipment monitoring & predictive maintenance
- Asset tracking and performance management
- Worker safety monitoring (ozone, gas, temperature, etc)
- Connected Car, Connected City, Connected Healthcare Patient
- So much more